|  | Current Period        |                        |              | Cumulative Period     |                        |              |              |                                     |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-------------------------------------|
| Program Initiative                                   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget       | Cumulative<br>Actual % of<br>Budget |
| Residential New Construction                         | 2,706.00              | \$4,003.46             | 1            | 47,079.30             | \$36,816.01            | 12           | \$0.00       | 0.00%                               |
| Residential New Construction (Low-<br>Income)        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| Residential Multi-Family Retrofit                    | 1,285.00              | \$675.00               | 1            | 2,147.00              | \$1,349.22             | 3            | \$0.00       | 0.00%                               |
| Residential Home Energy Services -<br>Measures       | 7,810.90              | \$12,170.83            | 10           | 35,770.70             | \$80,971.39            | 56           | \$161,966.25 | 49.99%                              |
| Residential Home Energy Services - RCS               | 0.00                  | \$690.00               | 5            | 0.00                  | \$8,170.00             | 36           | \$21,345.67  | 38.27%                              |
| Residential Behavior/Feedback Program                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| Residential Heating & Cooling Equipment              | 4,094.00              | \$2,433.50             | 5            | 14,550.00             | \$8,757.00             | 17           | \$0.00       | 0.00%                               |
| Residential Consumer Products                        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| Residential Lighting                                 | 0.00                  | \$0.00                 | 0            | 1,431.00              | \$55.56                | 6            | \$0.00       | 0.00%                               |
| Residential HEAT Loan                                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$4,486.29             | 4            | \$0.00       | 0.00%                               |
| Res Subtotal   | 15,895.90             | \$19,972.79            | 22.00        | 100,978.00            | \$140,605.47           | 134          | \$183,311.92 |                                     |
| Res % of Total                                       | 10.27%                | 61.29%                 | 68.75%       | 20.94%                | 75.61%                 | 79.76%       | 63.78%       |                                     |
| Low-Income Single Family Retrofit                    | 1,644.68              | \$4,461.40             | 3            | 6,938.18              | \$15,276.60            | 6            | \$34,684.16  | 44.04%                              |
| Low-Income Multi-Family Retrofit                     | 0.00                  | \$0.00                 | 0            | 1,322.40              | \$559.04               | 1            | \$0.00       | 0.00%                               |
| LI Subtotal  | 1,644.68              | \$4,461.40             | 3.00         | 8,260.58              | \$15,835.64            | 7            | \$34,684.16  |                                     |
| LI % of Total  | 1.06%                 | 13.69%                 | 9.38%        | 1.71%                 | 8.52%                  | 4.17%        | 12.07%       |                                     |
| C&I New Buildings & Major Renovations                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| C&I New Buildings & Major Renovations -<br>Municipal | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| C&I Initial Purchase & End of Useful Life            | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| C&I Existing Building Retrofit - LARGE               | 0.00                  | \$133.75               | 1            | 0.00                  | \$1,899.35             | 1            | \$0.00       | 0.00%                               |
| C&I Existing Building Retrofit - MEDIUM              | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$43,592.42  | 0.00%                               |
| C&I Existing Building Retrofit - Municipal           | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| C&I Small Business                                   | 0.00                  | \$0.00                 | 0            | 637.00                | \$724.32               | 1            | \$25,810.78  | 2.81%                               |
| C&I Multifamily Retrofit                             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                               |
| C&I Upstream Lighting                                | 137,167.36            | \$8,020.00             | 6            | 372,370.80            | \$26,885.00            | 25           | \$0.00       | 0.00%                               |
| C&I Subtotal   | 137,167.36            | \$8,153.75             | 7.00         | 373,007.80            | \$29,508.67            | 27           | \$69,403.20  |                                     |
| C&I % of Total                                       | 88.66%                | 25.02%                 | 21.88%       | 77.35%                | 15.87%                 | 16.07%       | 24.15%       |                                     |
| Total  | 154,707.94            | \$32,587.94            | 32           | 482,246.38            | \$185,949.78           | 168          | \$287,399.28 |                                     |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.